

BrightPrice DealManager

Real-time Deal Management for SAP® Software

“No more hassles of downloading data, waiting for updates or missing out opportunities. No need to miss out on deals anymore”



VISUALISE CUSTOMER INFORMATION

SPOSEA offers the most powerful tool for the company representatives to visualize customer's critical information. Our unique Customer Price Quotation(CPQ) solution resides in SAP. It helps you to work with the familiar SAP software and gives you the most accurate data without downloading it and allows you to put any customer critical information to win the deal.



REAL-TIME PRICE GUIDANCE

SPOSEA's BrightPrice DealManager includes all the functionalities that an SAP customer needs for managing customer related pricing data, whether using SAP's latest S4/HANA itself or together with SAP ECC or any other SAP component. Have the real time guidance access instantaneously, based on source data from your SAP system.



INCREASE MARGINS WITH EVERY DEAL

Our solution includes functionalities for generating quotes faster; accelerating the sales cycle; improving CPQ efficiency using a familiar interface; and boosting over all margins by analyzing and fine tuning sales effectiveness.



NO MORE HASSLES OF DOWNLOADING DATA

BrightPrice DealManager, allows you to get full control over the CPQ process, without the hassle of downloading data, or having to wait for the update. Since it is built on SAP technologies that are already familiar with your team, you are up, and running in no time without any work around lag or additional IT infrastructure.



EFFECTIVE AND CLEAN ORDERS

All relevant information is available in real-time, anywhere anytime. All pricing details for materials, products, quick history of quotations and orders from your SAP systems are available on the go for an effective and clean CPQ process.



CPQ ANALYTICS

Analytics needed for an Effective creation of quotations and the order creation process is built into BrightPrice DealManager. Net value of incoming orders, net sales, credit memos, last quotations and orders, open sales orders, open deliveries, open billing documents, customer backorders and credit relevant information are part of our standard CPQ solution.

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