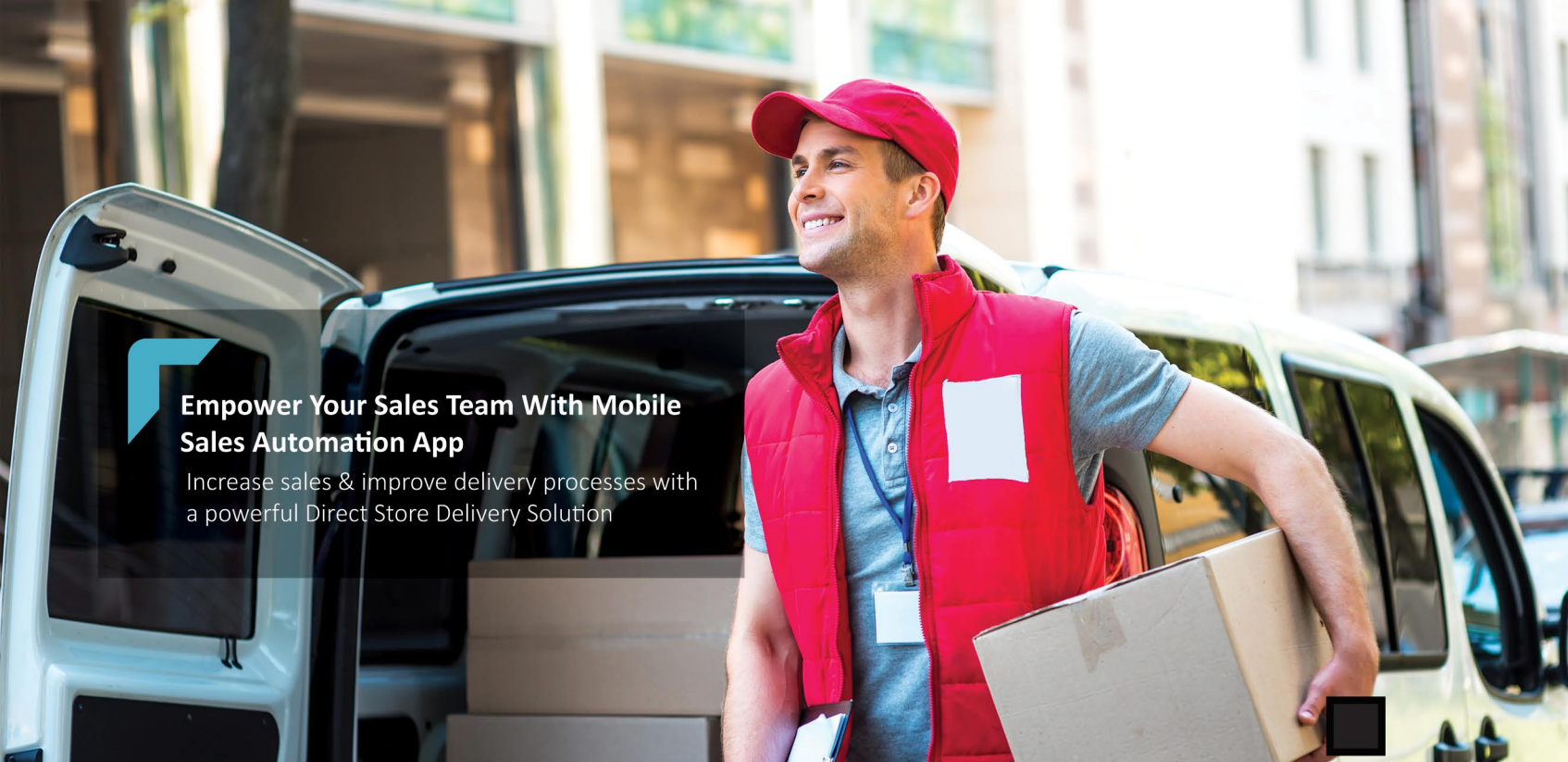




Empower Your Sales Team With Mobile Sales Automation App

Increase sales & improve delivery processes with a powerful Direct Store Delivery Solution

In an industry where efficiency and accuracy of selling and delivering directly impact the success of the business, a powerful Direct Store Delivery system is crucial. For that, we have brought to you Mobisales, a solution to provide consumer goods companies with the tools necessary to enhance their direct store delivery operations from the start-of-day activities, vehicle check out, order taking, cash collections, invoicing, returns to handling the end-of-day procedures.

What Can Mobisales Offer?

- Enhance customer experience and satisfaction
- Increase efficiency and number of deliveries
- Assign roles & responsibilities to your sales reps to secure functions
- Obtain up-to-the minute information about your sales reps during their tour through real-time tracking on Google Maps
- Gain a quick and easy inventory checking procedures
- Operate faster and easier end-of-day and check in procedures

Benefits

Inclusive Functionality

The solution has inclusive functionalities including sales, returns, orders to be delivered in the next visits, automatic calculation of prices, customer-specific pricing and discounts, invoicing and statement printing.

Improved Customer's Insight

Accurate information about customer's inventory can easily be obtained when the driver performs inventory checking. This will give managers greater visibility and allow them to improve their delivery plans.

Seamless Integration with SAP ERP System

The solution is fully integrated with the SAP ERP system. Helping you avoid errors and process duplication. Beside that, it gives managers a great transparent view of all their operations that help them improve their decisions.



Mobisales®



Committed To Deliver What We Promised

Focused on Values

Mobisales is designed to drive value to consumer goods companies. The more you provide valuable service, the loyal your customers will be.

Main features include:

Bilingual Functionality

The solution is very easy to use. Your sales representatives can quickly get familiar with its usability. The application is available with arabic and english languages so you can use the language that you prefer.

Customer's Details

All customer's information including contacts and numbers are accessible directly from app.

Authorization Control

The solution has an authorization mechanism by which you can ensure that roles are assigned to the right representative, such as adding and cancelling visits, product returns, order taking, products exchange, free samples and more.

Simple Check Out and Check In

In checking out, the tours that were assigned to the driver is downloaded from the ERP system to the mobile application and then the driver will be urged to confirm the quantities in the truck and in case a difference is found, the application handles it with SAP. In checking in, the driver confirms the quantities available in the truck and if some data were not uploaded from the mobile application to SAP ERP in real-time, then it is time to synchronize and upload the non-uploaded data.

Customer Pricing and Promotions

A world-class procedures are implemented for pricing and promotions to maximize sales. The system allows different types of promotion and pricing so you can support your marketing strategy in a professional way. Promotions include customer discounts, buy/get offers, free goods and more.

Bluetooth Printers

All customers' invoices and reports like check-in and check-out can be printed with the number of copies that you specify at the delivery point via a bluetooth connection.

Simple Customer Inventory Checking

Accurate and easy customer inventory checking is completed simply to help you predict customer's demands. With the fast and simple inventory tracking procedures, you can have an excellent delivery plan of the right product to the right place.

Enhanced Decisions and Improved Visibility

Real-Time Tracking

With the route tracking feature, managers are capable of tracking the route of every representative on real time from Google Maps to monitor time spent with each customer, make sure that they are fulfilling the assigned visits and more.

Onsite Transaction Permission through Geo-Coordinates

Customer's transaction is never performed or accessed unless the representative is on the right customer's location. This ensures that all visits are fulfilled according to the plan.

Admin Tool

For managers, to keep track of everything related to their representatives in their visits. We have designed the admin tool. It is an add-on application on the SAP system by which you can:

- Monitor the driver's path during their visits
- Define authorizations to representatives
- Add new users
- And a lot more

Helpful Reports

The solution allows managers to acquire helpful information regarding all the transactions that has been held by their representatives in a certain time through valuable reports. The system supports various reports including:

Material Report: It shows the quantities available, sold, returned, and free samples distributed.

Transactions Report: It shows all transactions completed by the driver from ordering, delivering, cash collection, returns, offering free samples.

Customer Inventory Report: It shows a list of all customer inventory completed by the driver with full details including date and time of the inventory checking and the quantities left on customer's shelves.

Expense Report: It shows all expenses the drivers made during their tour to the customer.

For More Information

Call + 202 27 746 165, +20111 9044 122

Email: Marketing@ecs-co.com

Visit our website: www.ecs-co.com

