



People insights by Seidor

Based on SAP Success Factors and SAP Analytics Cloud

October 2017



1

Seidor Analytics

2

Why

3

How

4

What

5

Who

6

When

7

How much



Seidor Analytics

is business unit focused purely on Analytics



**Experts in
Analytics** for
more than
20 years



**+220
experts**



**Centre of
excellence**
Coordinating all
suppliers



**+1.500
customers
+400
projects**



Committed
in Research and
Development



World wide presence

directly or through united VARs' network, which we are part of since it's creation





We provide an integrated solution
with our value proposition



experts in Analytics

We help businesses both with standard and tailored solutions based on our wide functional knowledge and proven technical expertise



digital expertise

We also understand how the digital changes will transform your business and can provide guidance to facilitate this journey



close to your business

We are committed with your business improvements

Project rational

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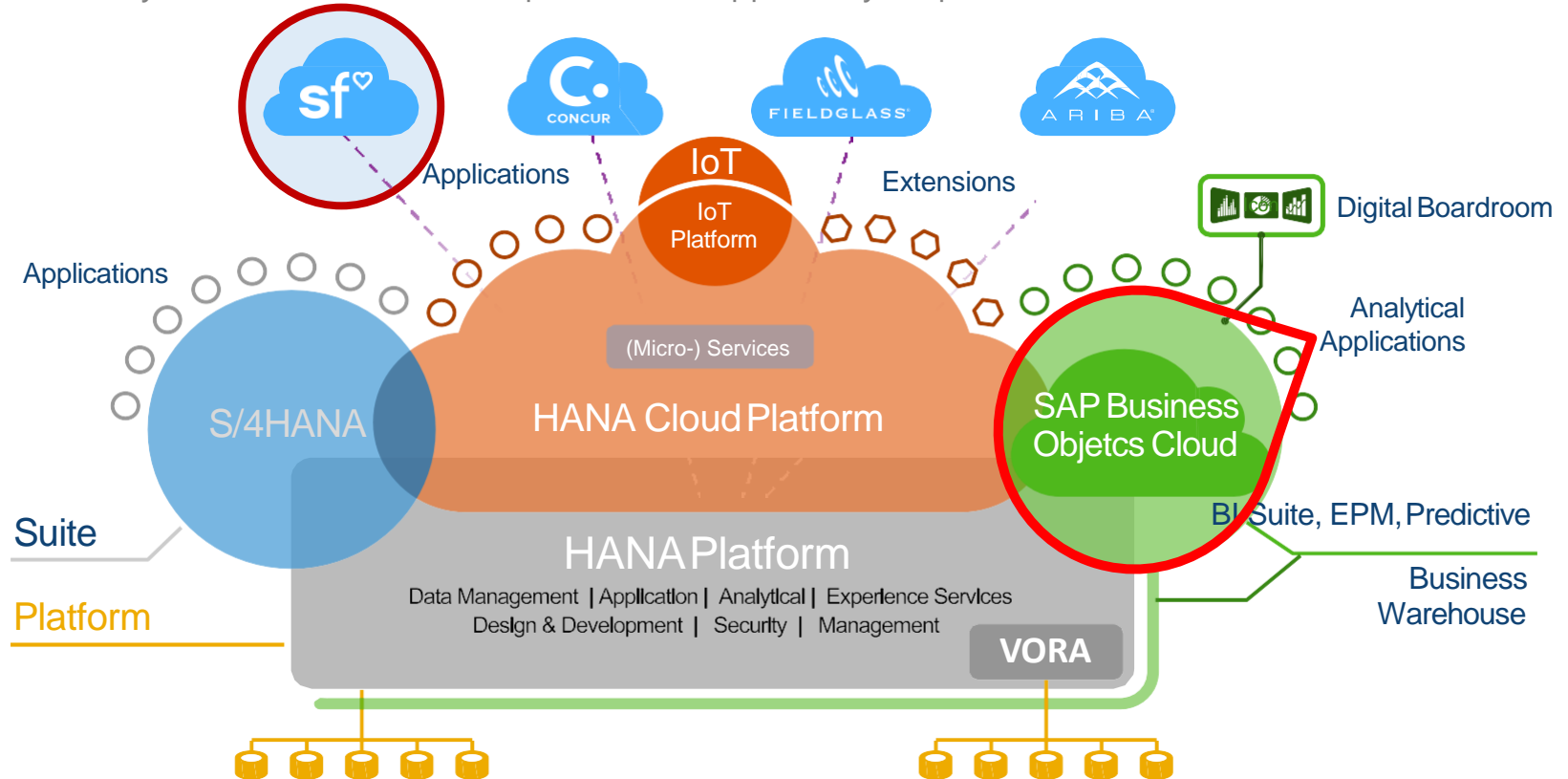
When

7

How much

SAP HANA Cloud Service

Provides your business with an E2E platform to support all your processes





We provide fast and low impact implementation service to open your users a new world of possibilities



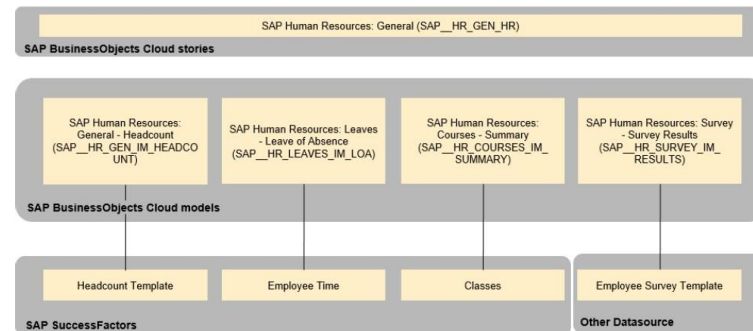
SAP Success Factors

- Provides your business with unique information related to the personnel in your organisation
- However...



SAP Analytics Cloud

- Provides enhanced reporting capability shifting the information focus from a Insight model to a Foresight model
- This standard add-on, connects SAP Success Factors to BO and provides your business with standard templates that will improve the data usage and user experience



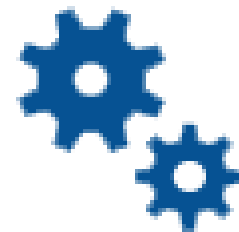


People insights Standard capabilities

People insights includes new out-of-the-box capabilities.

Capabilities

1. Integrated reporting or Dashboard
2. Detail analysis
3. Predictive analysis
4. KPIs and trend analysis
5. Absence and ad-hoc notes
6. Geo localisation

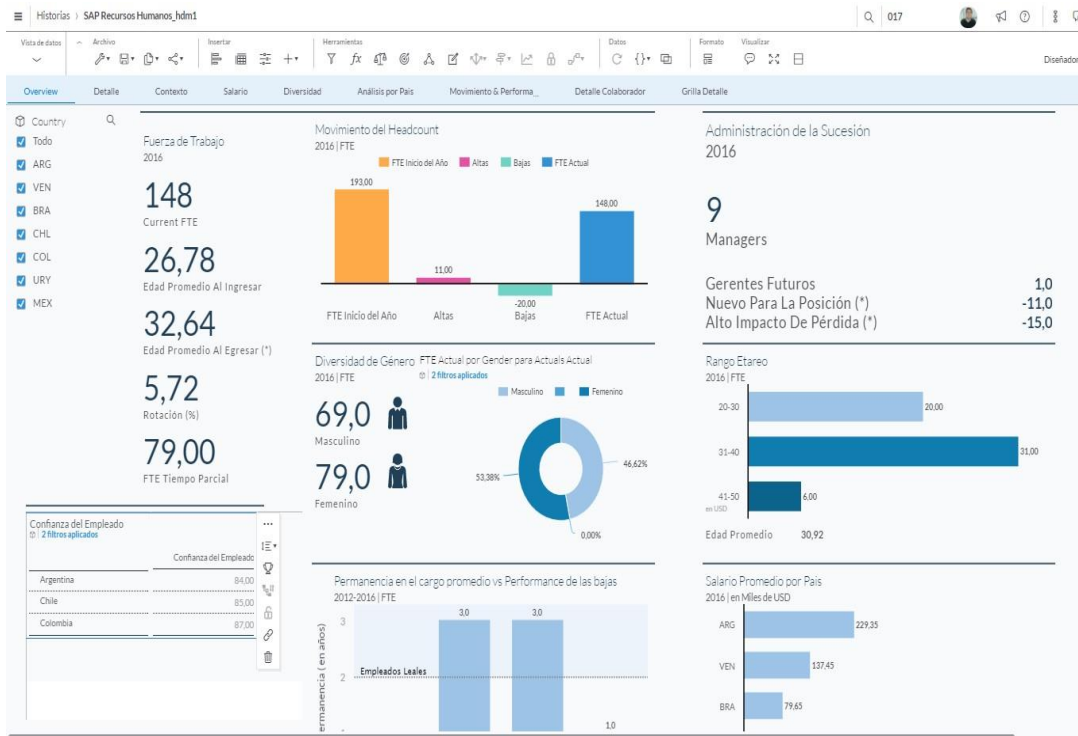


People insights Standard capabilities

Integrated Reporting or Dashboard

Characteristics

Integrated dashboard for HHRR showing personnel related information such as salaries, feedbacks, evaluations, performance, etc.



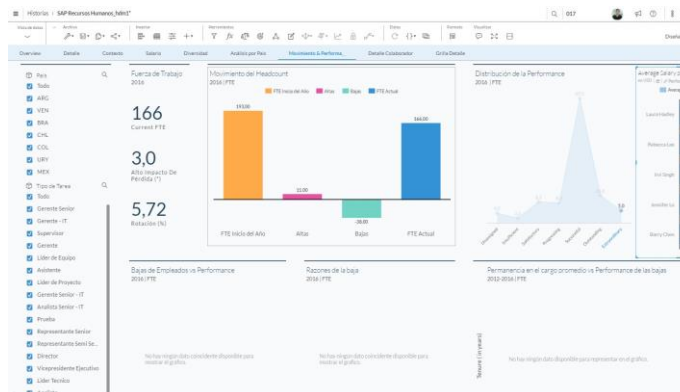
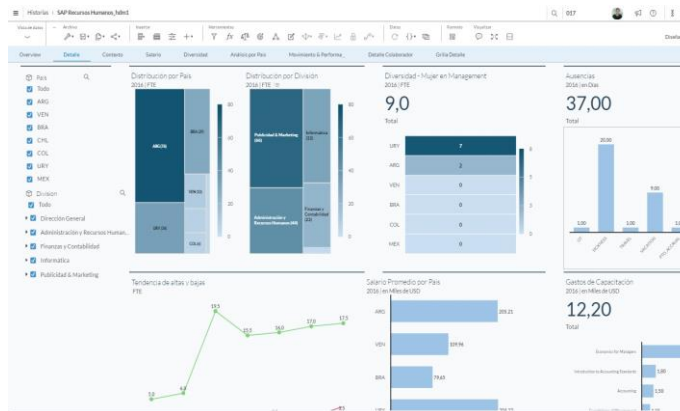
People insights Standard capabilities

Detail analysis

Characteristics

Provides analysis by attributes such as region, division, company, etc. And also analysis of joiner, leavers or absence

Performance analysis is also supported in detail with this tool



People insights Standard capabilities

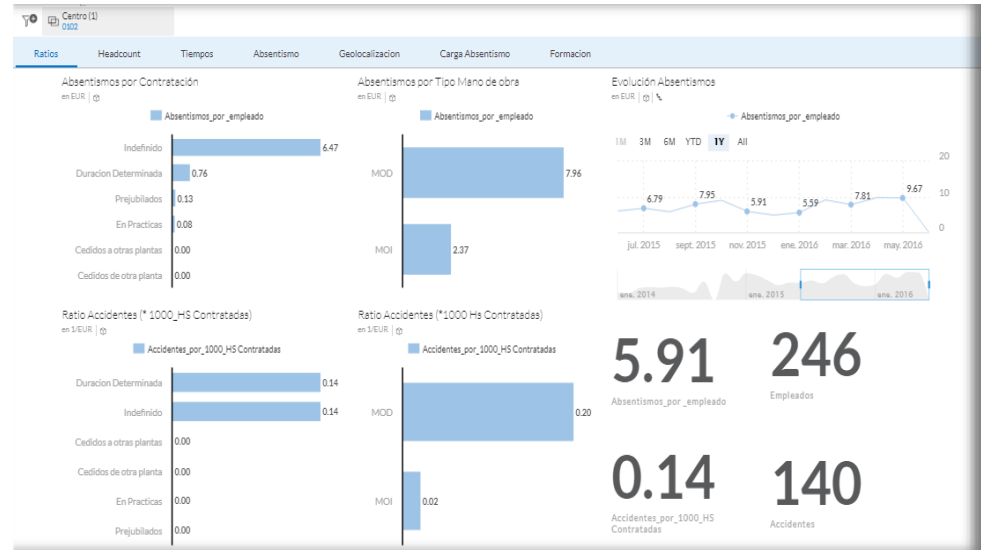
KPIs and trend analysis

Characteristics

Integrated dashboard showing information such as salaries, feedbacks, evaluations, performance

It shows the information related with absence, accidents, incidents and other novelties required by your organisation in a fast and dynamic way through a web platform

Also allows the management and verification of the data while facilitating trend analysis

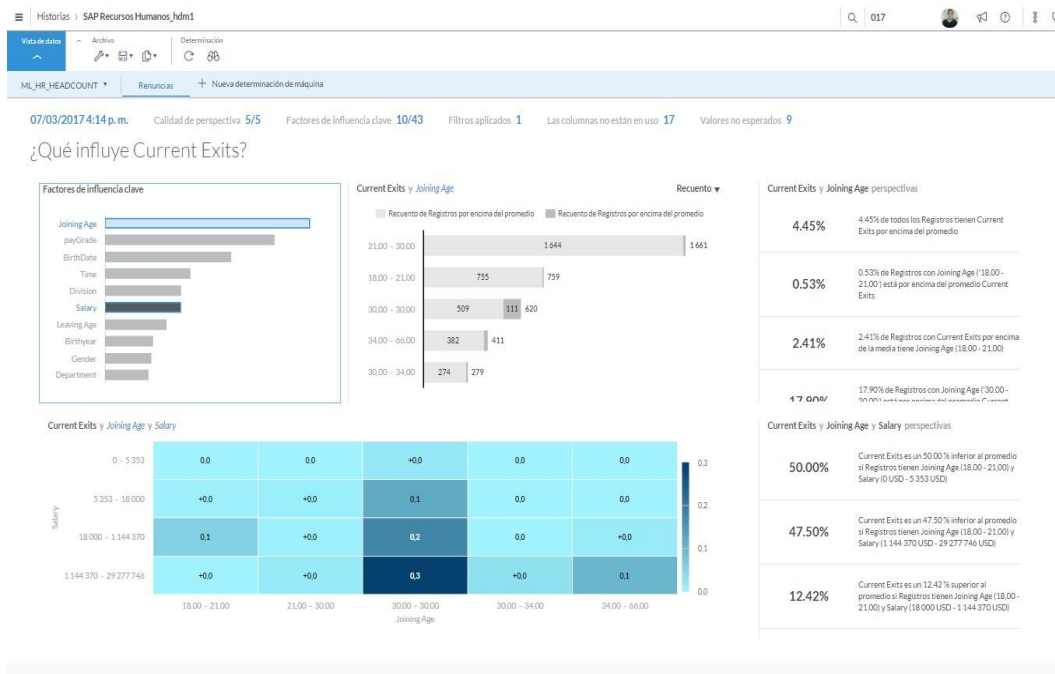


People insights Standard capabilities

Predictive analysis

Characteristics

Using the predictive functionality available you can activate the Determination engine to foresee the main incidence variables



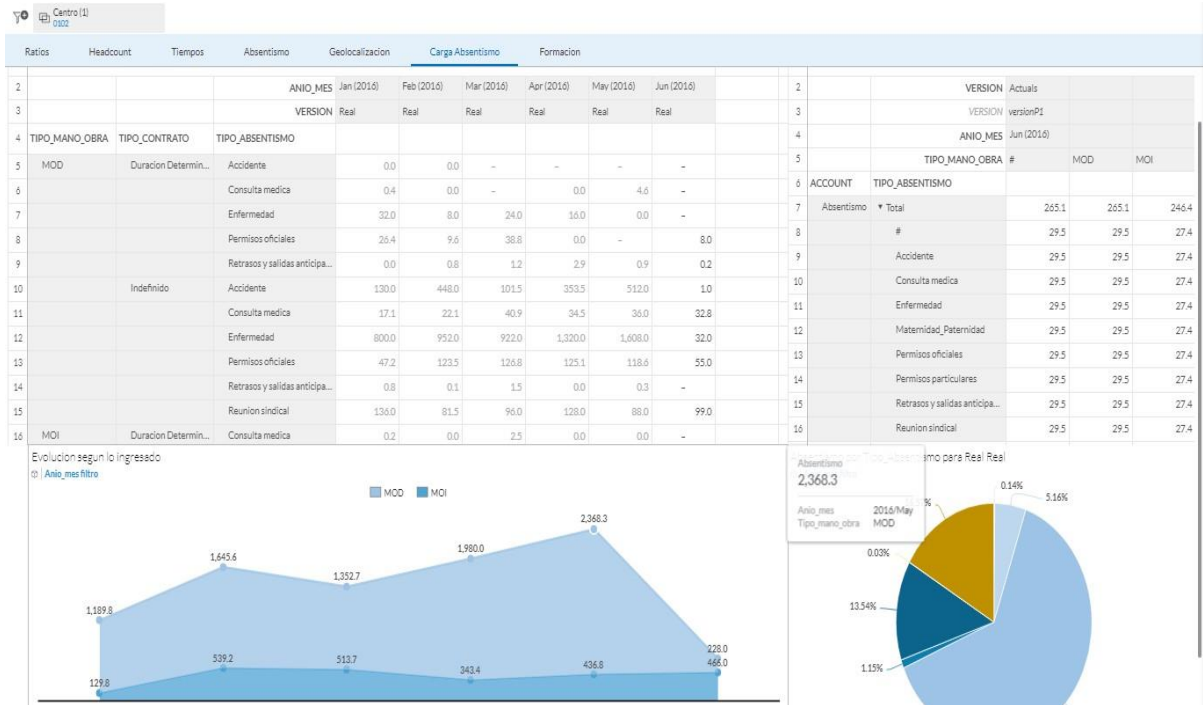


People insights Standard capabilities

Absence and ad-hoc notes

Characteristics

Absence and ad-hoc notes, allows the monthly load of personnel novelties, controlling the past evolution



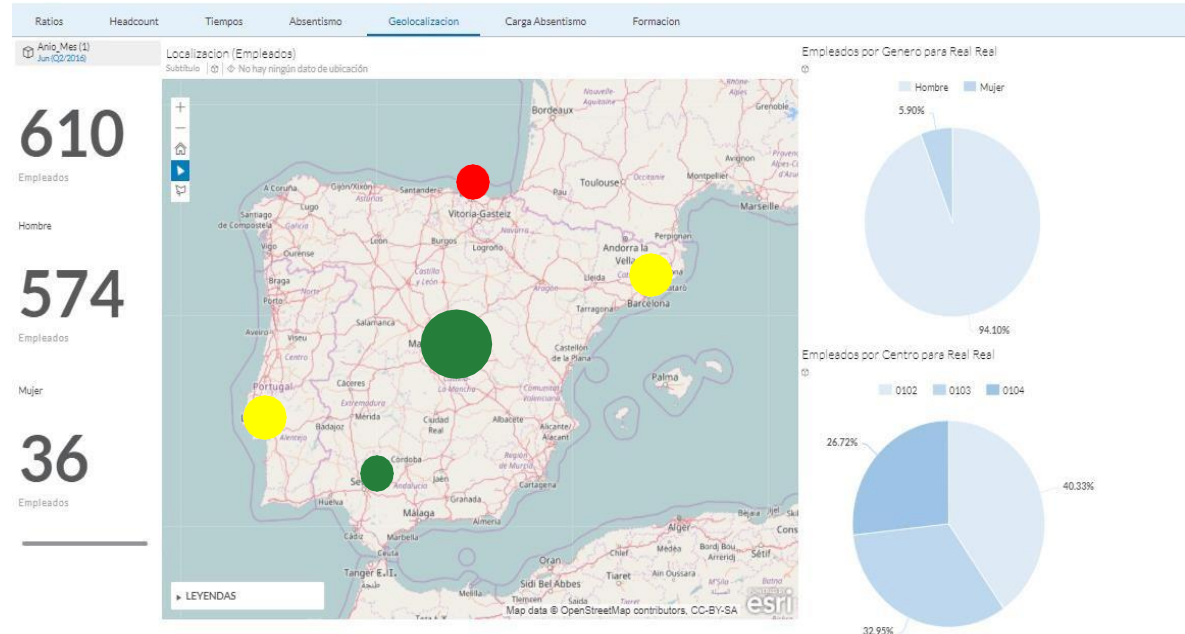


People insights Standard capabilities

Geo-localisation

Characteristics

Geo-localisation allows detail analysis with a geographical visualisation





People insights benefits

Real time information to support key decision making processes

Benefits

1. Fast deployment and easy to use

- Fast implementation – pre-configured Software that can provide in four weeks, valuable information to your business.
- Reduce Complexity – Robust solution developed by SAP that minimised the implementation risk.

2. Affordable prices and feasible projects

- Know costs – predetermined costs and with clearly defined expected results translates in no hidden costs.

3. Supporting present and future success

- Valuable business know-how – integrating SAP RDS for HR with SAP Success Factors, you will have a complete view from your area's data.
- Base for the growth – start one step at a time. Demonstrate the value of the tool and then grow the capabilities as you need.



Five reasons to chose People insights

Why we think People insights based on SAP Analytics Cloud is unique

Manages key decision making information

1

Simplifies the technical architecture by improving processes and key business solutions

2

This reduces response times and shifts your business to a proactive mode

3

Reduces implementation costs, improving ROI with cloud solutions

4

Generates new business opportunities

5

Project approach

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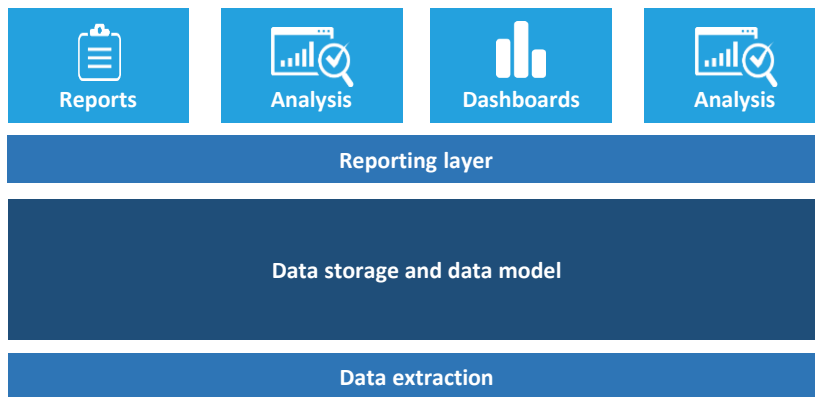
How much



Standard architecture

In our approach, "simple is better"

We try to make the implementation as standard as possible and to evaluate this we will assess your systems and requirements



Project scope

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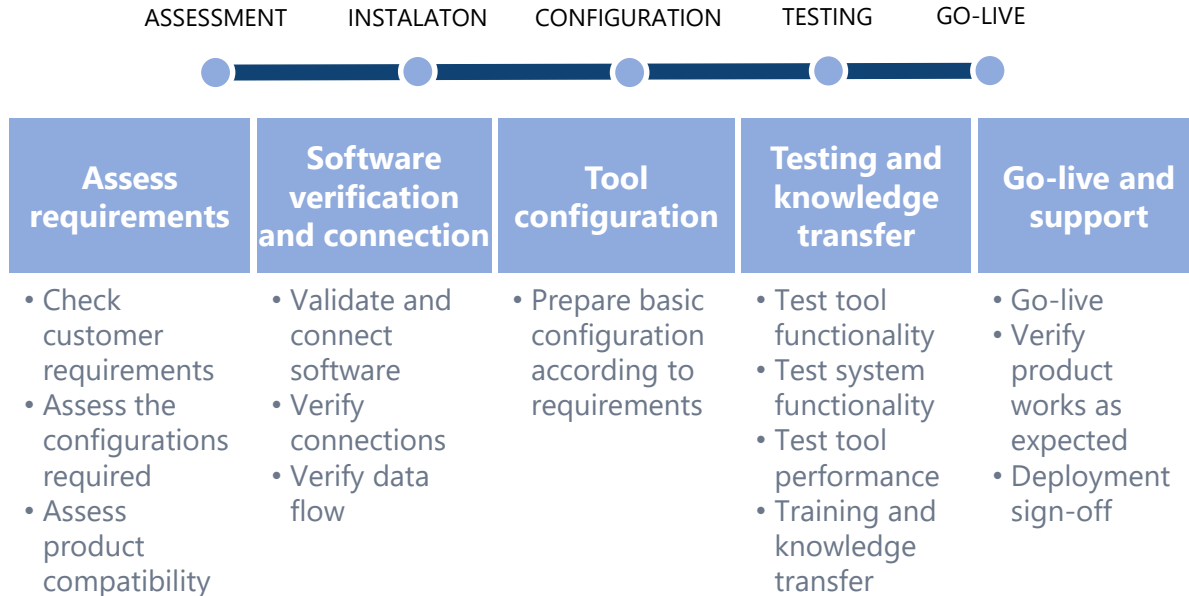
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How much

Deployment itinerary

we have designed simple stage itinerary to allow your RRHH Analytics to evolve to the next level



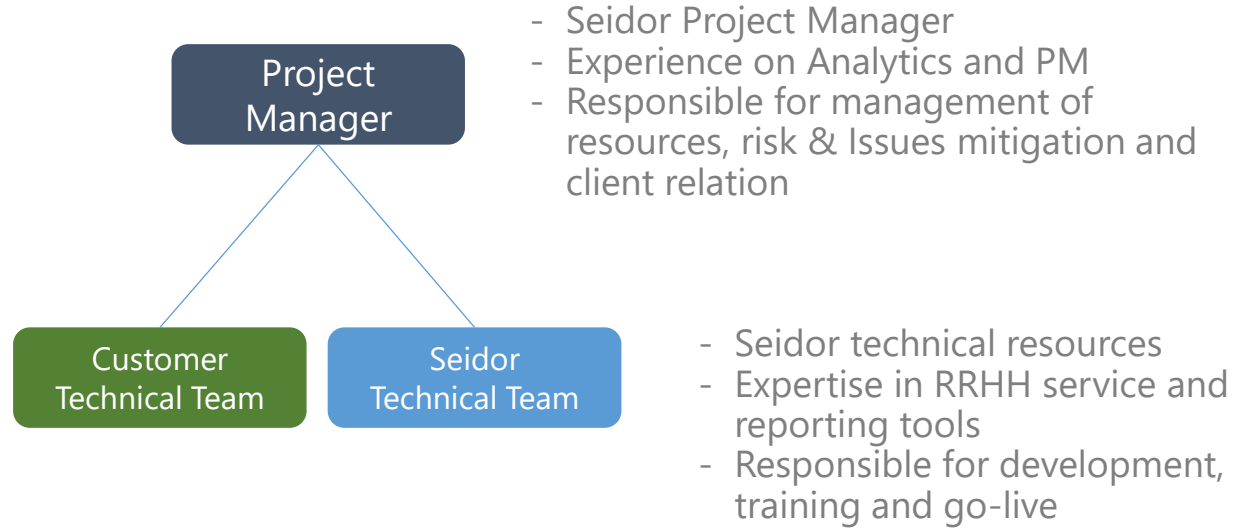
Project team

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Project team

Experienced resources to manage a small deployment



- Customer technical resources
- RRHH Support
- Business knowledge

- Seidor technical resources
- Expertise in RRHH service and reporting tools
- Responsible for development, training and go-live

Project timeline

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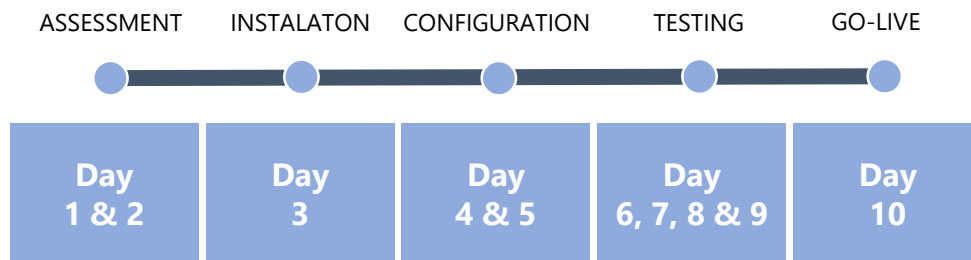
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Timelines

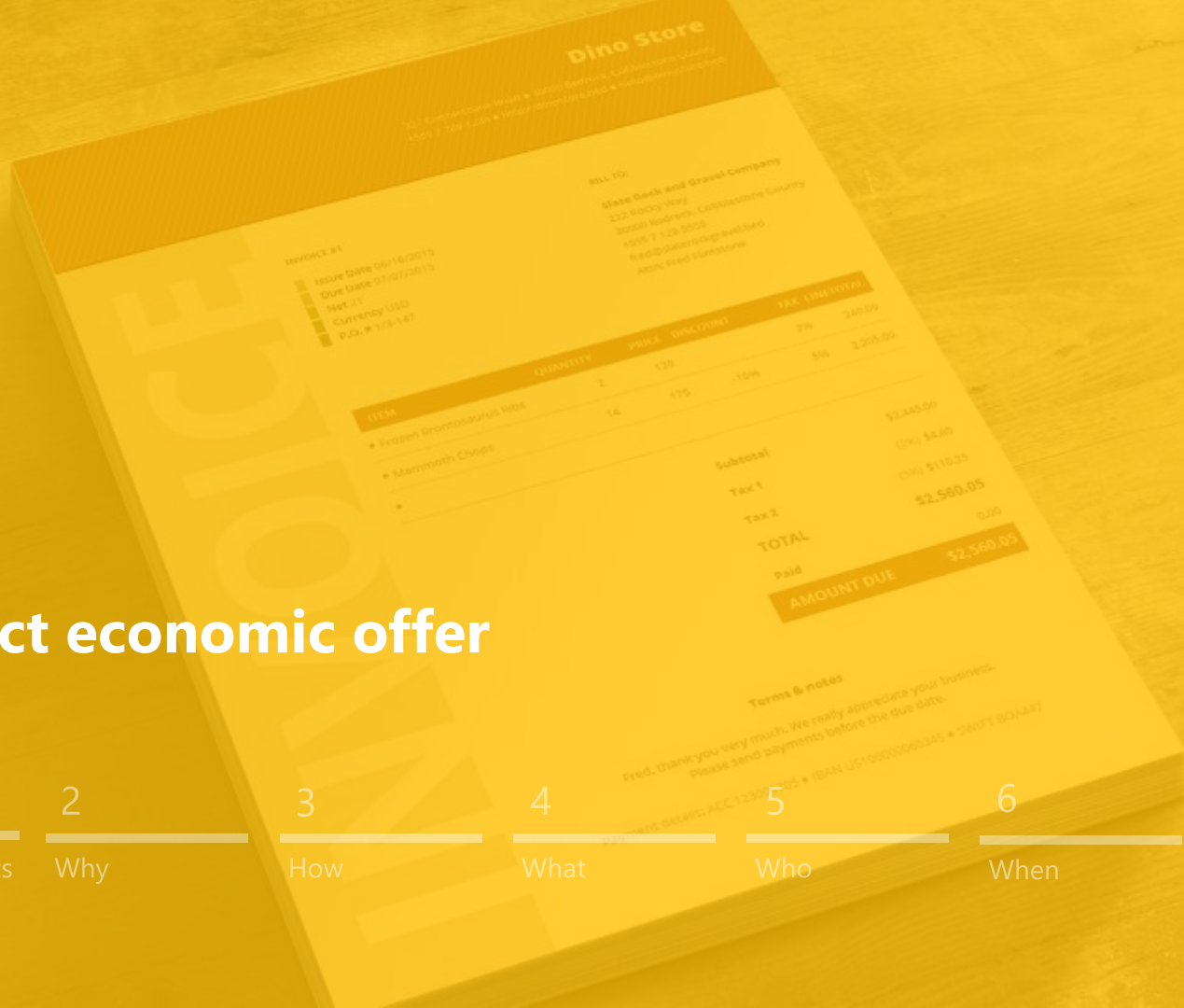
Unless critical and ad-hoc requirements we suggest this is the standard timeline

- Standard implementation timelines should only require 10 working days with project management support
- Customer must provide technical support and business knowledge from day one
- Customer must have minimum IT requirements available from day one



Project economic offer

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Economic proposal

This timeline quantifies in this proposal

People insights		
Licenses Option 1 10 SAC BI users	Licenses Option 2 20 SAC BI users	Licenses Option 3 30 SAC BI users
200€/month	390€/month	580€/month
Prof. Services Option 1 Deploy & train	Prof. Services Option 2 Deploy, train & adapt	Prof. Services Option 3 Deploy, traint, adapt & adopt
4.000€	5.000€	7.000€



Estamos a su lado para ayudarle
a mejorar su negocio



+34 902 995 374



info@seidor.es



www.seidor.es



/company/seidor



/seidor



/seidor