

Managing Risk in the Global Supply Chain

Organizations with visibility into the financial health of their supplier network are best positioned to proactively manage their supply chain risk.

Businesses today are interconnected in unprecedented ways. Financial health is woven into every fiber of our interconnected world, as companies across all industries have become increasingly reliant on global supply chains to drive efficiency, cost savings, and improve bottom line numbers. But along with the benefits come added risks. Unforeseen events, whether due to daily supply chain mishaps or catastrophic disruptions, can have significant financial and reputational impact.

RapidRatings brings transparency to your procurement and supplier risk management process, giving you an accessible picture of the financial health of your entire third-party network. Our Financial Health System reveals the patterns at work across your enterprise partnerships.

Get to Know the Financial Health System

Understanding financial health provides insight and real context into the financial stability and future viability of your extended supply chain. Our Financial Health System combines the simple, digestible, 0-100 score of our Financial Health Rating (FHR®), a suite of detailed and actionable reports, and HealthMark™, an immediate indicator of the level of financial risk. Together, these tools integrate into your existing workflows to help you make better, proactive decisions throughout your supply chain process.

The Foundation for a Resilient Supply Chain

Financial health is a leading indicator across all areas of enterprise risk, including cyber, operational, regulatory, and more. We help businesses mitigate risk and seize opportunity while building resilient supply chains. Ongoing supplier financial health assessment can:

- Reduce pain around risk mitigation activities and financial health reviews
- Increase risk visibility to shape business continuity strategy
- Maximize quality & breadth of analysis to inform choices about your suppliers
- Avoid business disruptions and lower the cost of disruption

Visibility into the Entire Financial Spectrum

Each FHR report delivers comprehensive, objective analysis as well as a quick overview on the risk profile of every third party. The thorough, irrefutable audit trail provides clear next steps to mitigate risks. Detailed descriptions and commentary let you:

- Understand a company's potential risks as well as strengths
- Benchmark & compare third and fourth parties against their peers
- Study trends across your entire portfolio

Reports & Analytics Include:

- Company-Specific Reports
- Peer Benchmark Analysis
- Company Comparison Reports
- Portfolio Risk Reports
- Excel Matrices
- Country & Sector Reports
- FHR Changes & News Alerts
- Private Company Indicator Score

RapidRatings: We See What Others Don't.

The Power of Financial Statements

We've found financial statements to be the most reliable, accurate way to understand and predict the future performance of third parties across any given enterprise. The Financial Health Rating uses a single methodology to rate private and public companies across the globe against their relevant and appropriate cohorts.

Using only financial statements to provide an objective view of financial health and we don't sell services to upgrade a rating, our system has been proven to be far more accurate than traditional ratings, default models, internally-built tools, and payment-based scoring systems.

- Submit financial statements for private third-parties into our system, and receive any of our custom reports to ensure private companies are analyzed and ranked on the same basis as public ones.
- Request Rapid Ratings to work directly with your private partners to collect their financial information on your behalf. Our process is secure and confidential.

Immediate Access to an Indicator of Financial Risk

Risk managers often need to evaluate private-company suppliers quickly. Our HealthMark score provides comprehensive coverage to an estimated level of financial risk for private companies based on selected financials, payment data, firmographic data, and aggregated FHR industry insights.

Designed to provide an immediate pulse on financial health, HealthMark scores should be upgraded to a Financial Health Rating when accuracy and criticality are a requirement.

- Quickly triage your entire supply chain to prioritize relationships for more in-depth analysis
- Access immediate estimate of financial risk level for time-sensitive workflows
- Trust thoroughness of scores through a confidence indicator

Facilitate Financial Conversations with Suppliers

Not all departments or individuals managing third-party relationships have the same level of financial background or expertise. We've created the Financial Dialogue, an easily digestible yet detailed conversation guide for those with a range of financial backgrounds. Drawing on the Financial Health Rating and our rigorous analytical framework, the Financial Dialogue Report:

- Substantially decreases prep time and effort for your supplier financial reviews
- Identifies the most relevant questions to ask during financial evaluation
- Guides intelligent conversation through straightforward discussion points and helps build stronger relationships with your suppliers

