If you have automated some of your P2P process but are still struggling with paper invoices and low supplier adoption, Basware is the answer. We are the only provider that can get you to 100% supplier connectivity, 100% invoice capture and therefore 100% spend visibility. And we coexist with your existing procurement solutions.

**BASWARE: THE ONLY PARTNER FOR 100% SPEND VISIBILITY AND SOLUTION COEXISTENCE**

**WITH BASWARE, YOU CAN:**
- Get rid of the manual receipt of invoices. According to Ardent Partners, best-in-class companies that have automated their invoice processes have reduced average processing costs from $15.02 to $2.74. Basware enables you to connect with all your suppliers, even the long tail, to eliminate paper invoices and manual processes.
- Eliminate “Post Invoice” PO creation. While having all spend on purchase orders is ideal, creating a PO after the invoice has already arrived, just for the sake of matching is a wasteful, redundant step.
- Reduce duplicate and fraudulent payments with 100% visibility into invoices from the minute they are received.

**INCREASE EFFICIENCY**
- Automate non-PO recurring spend: Rents, leases, utilities, maintenance, etc. rarely are covered with a PO. Basware allows these invoices to be automatically coded and approved, as long as they are within expected tolerances.
- Process invoices generated from third party systems: Automate PO delivery, invoice receipt and matching for orders generated from any system, including your ERP, field service, maintenance, or other solutions.
- Streamline matching of invoices by leveraging our n-way matching and best fit matching, significantly reducing the number of exceptions.

**INCREASE AGILITY**
- Transition employees from low value, repetitive tasks like manual data entry to high value positions solving strategic issues.
- Lower invoice processing time for 100% of your spend, allowing better adoption of your supply chain finance strategy.
- Obtain spend visibility across the entire organization from day 1, for better sourcing and category management decision-making.

**WHEN IS BASWARE A GOOD FIT?**

Use Basware if you’ve automated some but not all of your P2P process and haven’t achieved the supplier adoption and straight through processing you expected.

**If you are looking to:**
- Reduce the volume of paper/e-mailed invoices
- Reduce manual processes and lower processing costs
- Increase visibility across entire spend
- Shorten processing cycles to capture additional discounts
### CLIENT OUTCOMES

1. **All POs can be delivered to suppliers through a single channel, increasing visibility and shortening order cycles.**
   - By eliminating the barrier to entry and cost for suppliers, 100% of invoices can be received by Basware.

2. **Customers no longer need to decipher local VAT and invoice compliancy regulations. Basware ensures all invoices meet local regulations.**
   - Basware can also be used as the legal archive for invoices, ensuring that they are stored in the proper manner for the required amount of time.

3. **Invoices are matched against all relevant data sets, including POs, receiving information, quality, etc. Advanced features such as cross-currency and cascading matching allow a much higher touchless rate.**

4. **Non-PO recurring invoices are set up on payment plans, and can then be automatically coded and processed as long as they fall within tolerance. Rents, leases, utilities, etc. no longer have to be manually processed each month.**

5. **Invoices that do not match against any other documentation are coded and routed to the correct employee for approval.**

6. **Basware integrates to +250 accounting packages simultaneously, allowing customers complete visibility across all platforms in use.**

7. **Because 100% of invoices are processed, Basware Analytics can be used for spend analysis, forecasted spend and other KPIs across the entire organization.**

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<tr>
<th>STEP</th>
<th>CLIENT OUTCOMES</th>
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<td>1</td>
<td>POs from 3rd party systems are sent to supplier in their preferred format.</td>
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| 2 | Invoices are sent by the supplier in their preferred manner (electronic or paper). Suppliers can:  
  - Use their existing e-invoice systems (250+)  
  - E-mail their invoice  
  - Flip a 3rd party PO  
  - Manually key-in an invoice  
  - Mail a paper invoice |
| 3 | Validation:  
  - Invoices are validated against local tax regulations, and the invoice data is consolidated into a single format.  
  - Customers no longer need to decipher local VAT and invoice compliancy regulations. Basware ensures all invoices meet local regulations.  
  - Basware can also be used as the legal archive for invoices, ensuring that they are stored in the proper manner for the required amount of time. |
| 4 | PO Matching |
| 5 | Recurring Invoices |
| 6 | Automated Routing |
| 7 | ERP Integration |
| 8 | Analytics |
CASE STUDY IN ACTION
This case study is a representation of a current Basware customer’s business profile:
• Revenue: $10+ Billion
• Ownership: Public
• Employees: 20,000
• Location: Global
• Organization with HQ in the USA
• Primary Industry: Mining

PRIOR TO BASWARE IMPLEMENTATION:
• Implemented and utilized an alternative purchase-to-pay solution for 3 years.
• Remaining invoices were processed using in-house OCR with employees manually validating results.

AFTER INCORPORATING BASWARE:
• Onboarded the remaining 8,800 Suppliers, with a total of 250,000+ extra invoices a year.
• Eliminated all in-house OCR.
• Increased supplier adoption to 89% in just 30 days, and 98% adoption in 60 days, as a result of the Basware invoice sending format flexibility.
• Overall invoice volume decreased due to duplicate invoice detection capabilities from Basware.

PLANS FOR THE FUTURE:
• Customer was looking to expand Basware to additional LatAm and Nordic countries.

ABOUT BASWARE
Basware is the global leader in providing purchase-to-pay solutions, e-invoicing and innovative financing services. Basware’s commerce and financing network connects businesses around the globe. As the largest open business network in the world, Basware provides scale and reach for organizations of all sizes, enabling them to grow their business and unlock value across their operations by simplifying and streamlining financial processes. Small and large companies around the world achieve significant cost savings, more flexible payment terms, greater efficiencies and closer relationships with their suppliers.

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