

# Sage Alerts & Workflow



## sage Alerts & Workflow

- Sage Alerts & Workflow monitors your business applications in real time
- Performs and alerts, report distribution, and workflow based on your specific business conditions
- Integrates with: Sage 100cloud



## Target Customers

**Size:** Small to medium businesses (typically 20 to 200 employees) with an annual revenue between \$1M and \$49M

**Vertical:** Distribution vertical including both wholesale and discrete manufacturing. Sage Alerts & Workflow is created specifically for production and warehouse personnel

**Ideal customers:** Companies looking for inventory management software, who need some additional functionality or are looking for a particular functionality that integrates seamlessly with their current Sage solution



## Features

### Supporting sales through:

- Prospect management
- CRM integration
- Monitoring sales opportunities
- Lead management
- Exception management to maintain integrity of CRM data

### Finance tool provides:

- Automatically generate and send invoices
- Monitor stock levels and raise purchase orders
- Overdue payment management
- Maintain financial data integrity
- Finance and sales system integration

### Management tool provides:

- Monitor client-centric systems and identify prospects
- Deliver compelling offers according to KPI's
- Optimizing and monitoring campaigns
- Automating prospect follow-up
- Exception reporting

## Benefits

**1** Monitor business applications and data in real-time

**2** Automate alerts, report distribution and workflows

**3** Streamline manual processes

**4** Avoid stock issues

**5** Manage accounts receivable and payable to improve cash flow

# Sage Alerts & Workflow



## Customer Problems

Sage Alerts & Workflow treats the following problems:

- Preventing overdue shipments
- Prevent a project going over budget
- Ensuring invoices are paid on time
- Automating personalized reports
- Tracking, monitoring and reporting on inventory activity

### **“We don’t need this right now”... or “We don’t have budget for this right now”**

Do you know what it costs you by not using an alerts and workflow solution? Unpaid invoiced quotes due to expire, employees taking excess vacation, stock shortages (or surpluses) all have a cost associated and may be going unnoticed or are not being dealt with in a timely manner. Sage Alerts & Workflow is your invisible assistant - automatically identifying and responding to business-critical solutions that are vital to the success of your business

### **“My current system already gives me alerts...”**

Your existing solution may well already provide you with simple notifications such as stock reminders, overdue invoice notifications or reminders about contract validity. Sage Alerts & Workflow takes alerts to a new level by uniquely combining BI-strength data analysis with alerts, automatic document and report distribution and workflow capabilities

### **“We haven’t got the time for installation and training on a new system”**

Sage Alerts & Workflow downloads in less than 5 minutes and installs in less than 10 and because it is Wizard driven, it requires no technical knowledge or training to use and can be delivering value in less than a day



## Reasons to Love

Sage Alerts & Workflow is an invisible assistant and advanced warning system for business critical issues such as stock shortages, overdue invoices and inactive leads

- Never write-off bad debt or miss early pay discounts again! Track your A/R and A/P data electronically so you can pay and get paid on time
- Keep on top of what’s happening in inventory across the board by automatically tracking everything in the lifetime of an inventory item
- Provide sales reps with all the information they need to close the deal, keeping them on top of their sales so they can sell more
- Gain valuable insights into your business by tracking and proactively monitoring inactivity conditions
- Automatically spot manage and respond to errors and exceptions. Identify your specific conditions and responses, and receive alerts for events

# Sage Alerts & Workflow



## Actions

- 1 Place the order for Sage 100/100cloud
- 2 Place the order for Sage Alerts & Workflow
- 3 Advise the customer that they will receive confirmation of the order

## Resources

Product Summary and Customer Brochure available

[Click to view the Product Video](#)



## Pricing

	Costs
All plans include :	\$99.00 per month
Ability to add more Connections (optional)	
Ability to add Reports Module (optional)	
Ability to add a Workflow Module (optional)	
Additional connections per month (for the first 2 additional connections)	+ \$79.00
Additional connection per month (for 3 additional connections and above)	Free
Reports module per month (for the 1 Reports module)	+ \$79.00
Workflow module per month (for the 1 Workflow module)	+ \$79.00

1 month contract  
Included – 1 connection/ unlimited users