

T-Shirt Sizes - S/4 HANA Migration						
Tiers	Definitions	In-Scope - Greenfield/Bluefield	Out of Scope	Price Point	Use Case	Timeline
Licenses only	DMAG Software License is provided, while the client self implement it	DMAG Software installation and technical support of the software	Implementation Services - Owned by the client	\$150,000.00	Best suited for the clients that would like to implement S/4 HANA using in-house talent. This scenario can only used for a large enterprise with <u>Services</u> under a separate contract. Applicable for Scenarios: Bluefield or Greenfield migration	Defined by the client
Small	Software license is installed along with an implementation services for a low complexity scenario	Fresh Migrate from ECC or Non-SAP to S/4, set up a System in S/4 HANA and Execute Data Implementation up to 20 Data Objects and 1.0 TB DB Size	Business Process Transformation, Change and Training	\$180,000.00	Best suited for a SMB company that has low volumes and low complexity (or) Companies that does technical and data Implementation ONLY with the criteria mentioned in the scope section	3-4 Months
Medium	Software license is installed along with an implementation service for a medium complexity scenario	Fresh Migrate from ECC or Non-SAP to S/4, set up a System in S/4 HANA and Execute Data Implementation up to 30 Data Objects and 2 TB DB Size	Business Process Transformation, Change and Training	\$250,000.00	Best suited for a SMB company that has medium volumes and Medium complexity (or) Companies that does technical and Data Implementation ONLY with the criteria mentioned in the scope section	4-5 Months
Large	Software license is installed along with an implementation services for a High complexity scenario	Fresh Migrate from ECC or Non-SAP to S/4, set up a System in S/4 HANA and Execute Implementation - up to 60 Data Objects and 5 TB DB Size	Change and Training	\$500,000.00	Best suited for a company that has large volumes and large complexity (or) Companies that does technical, Data and Process Implementation with the criteria mentioned in the scope section	5-6 Months