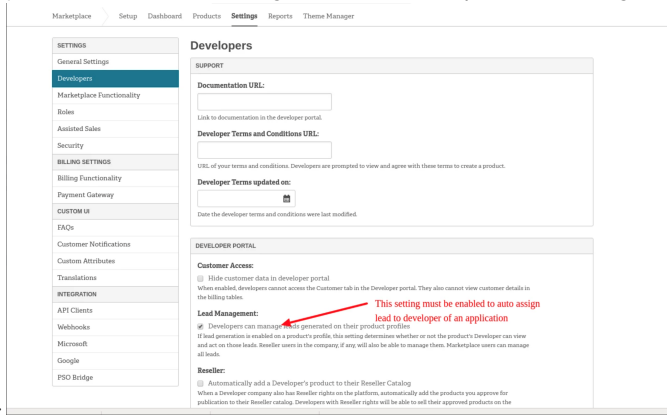


Preconditions:

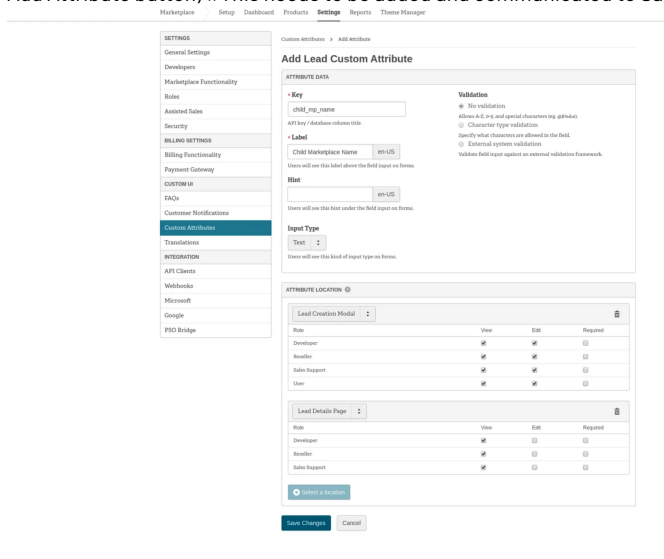
1. All apps available on Local Country / Child Marketplaces will be pushed using the network add-on feature.
2. [Both Parent and Child MPs] Leads V2 Should be enabled on all sage marketplaces. (superuser→Marketplace settings → Leads beta Enabled flag should be true)
3. [Both Parent and Child MPs] Marketplaces will be configured for leads to be assigned to the developer if leads need to be auto-assigned to the developer on creation (Lead Management – Developer Can manage Lead setting should be enabled). the following Screenshot depicts the



same:

4. [Parent MP]

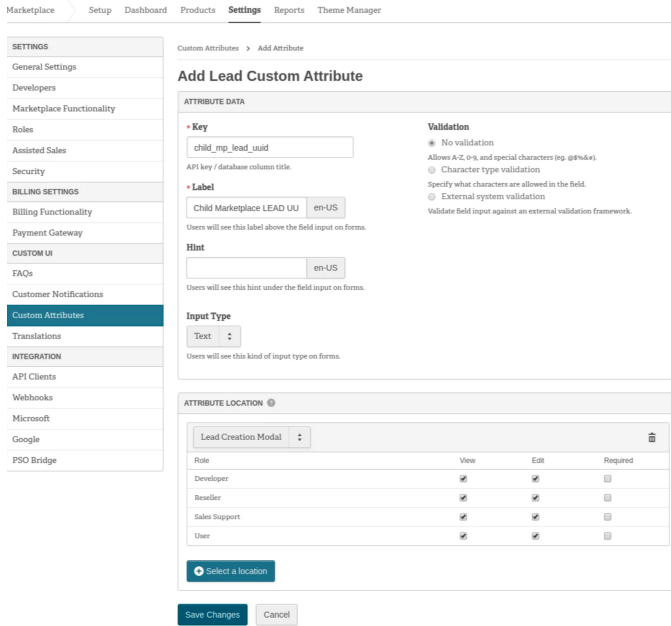
- a. Parent MP should be configured to have Lead Custom attribute with key child\_mp\_name (key needs to be same as it is used in code and type should be TEXT) for lead creation modal location having edit access for all roles and for leads details location with view access for all role. The following screenshot depicts the same. (To reach the UI Navigate to Manage->Marketplace->Settings->Custom Attributes->Lead Custom Attributes -> Click on Add Attribute button) # This needs to be added and communicated to Sage (setting up custom attributes)



- b. Parent MP should be configured to have Lead Custom attribute with key child\_mp\_lead\_uid (key needs to be the same as it is used in code and type should be TEXT) for lead creation modal location having edit access for all roles. The following screenshot depicts the same.

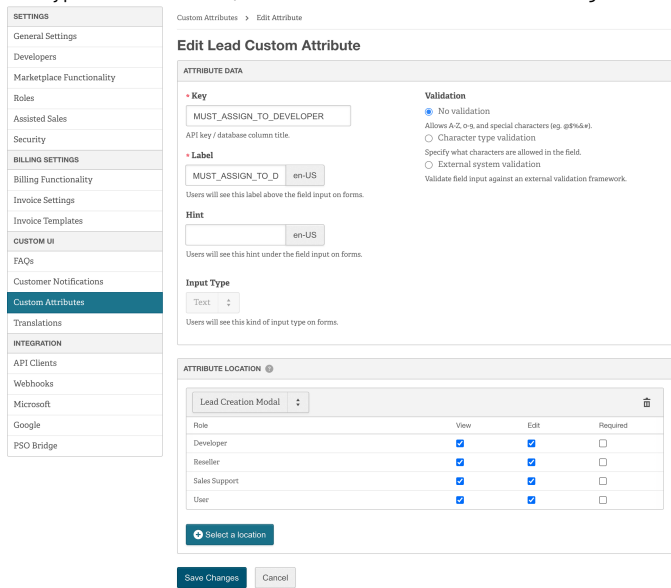
Note: We are configuring this attribute for having in DB entry which will help us link child and parent mp lead. Nothing is shown to the user. (To reach the UI Navigate to Manage->Marketplace->Settings->Custom Attributes->Lead Custom Attributes -> Click on Add Attribute button) # This needs to be

added and communicated to Sage (setting up custom attributes)



5. [Child MP]

a. Child MP should be configured to have Lead Custom attribute with key MUST\_ASSIGN\_TO\_DEVELOPER (key needs to be the same as it is used in code and type should be TEXT) for lead creation modal location having edit access for all roles. The following screenshot depicts the same.



a. A product custom attribute must be created in each child MP with the key "ROUTE\_LEADS\_TO\_PARENT\_{CHILD\_MP\_NAME}" (this value cannot repeat with another MP)

6. In order to Lead data to be populated correctly across all marketplaces with all custom fields, all custom attributes need to be configured with the same key across all marketplaces.

e.g. If the Customer has configured industry custom attribute for the lead on parent MP, it needs to be configured on all child marketplaces with the same key. Otherwise, the lead will not contain this custom data correctly.

Refer to this doc for more details and to this one as well

Created On	11/11/2020
Completed	No

Passed	Blocked	Untested	Retest	Failed
100% (8/8)	0% (0/8)	0% (0/8)	0% (0/8)	0% (0/8)

MP Channel Portal	100%
MP Reseller Portal	100%
MP Developer Portal	100%

Passed	Blocked	Untested	Retest	Failed
100% (2/2)	0% (0/2)	0% (0/2)	0% (0/2)	0% (0/2)

1. Channel

1.1. Marketplace

1.1.1. Leads

1.1.1.1. Leads V2

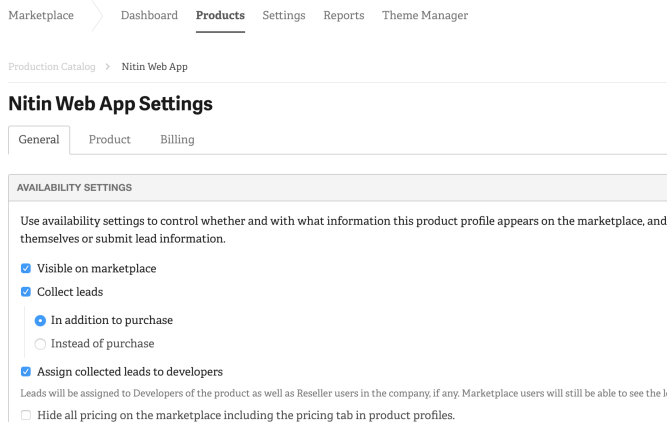
1.1.1.1.1. SAGE-CFR-1263

**T192476711: Anonymous User creates a product lead in the child MP**

Status	Type	Priority	Milestone
Passed	Other	4 - Must Test	None
References	Test Case Status	Automation Type	
CFR-1263	In Progress	None	

Preconditions

- Parent and Child MP relation should exist.
- Applications are created on Parent MP only and pushed to child MP (apps should not be created on child MP).



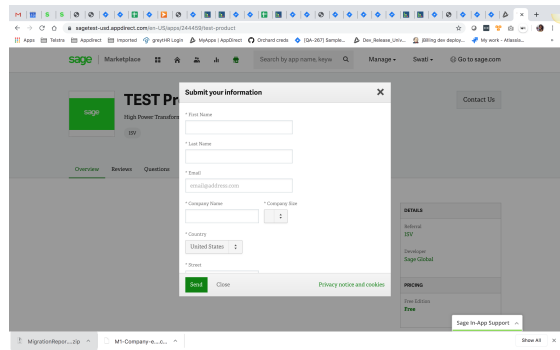
- Collect leads option should be enabled for application.
- [Both Parent and Child MPs] Leads V2 Should be enabled on all sage marketplaces. (Leads beta Enabled flag is true)
- [Both Parent and Child MPs] Marketplaces will be configured for leads to be assigned to the developer if leads needs to be auto assigned to developer on creation (Lead Management – Developer Can manage Lead setting should be enabled).
- The product syndicated to the child MP is published in the child MP with the custom attribute ROUTE\_LEAD\_TO\_PARENT manually checked (set to true)

Parent MP: Global environment (e.g <https://testsage.appdirect.com/> )

Child MPs: Commerce environments (e.g <https://sagetest-usd.appdirect.com/> [https://sagetest-gbp.appdirect.com](https://sagetest-gbp.appdirect.com/) )

Steps

Step	Expected Result
1 Load child marketplace <a href="https://sagetest-usd.appdirect.com/home">https://sagetest-usd.appdirect.com/home</a> (in incognito windows not being logged in)	
2 Click on application. Click on 'Contact US'	Pop should get opened to collect information



- |   |  |
|---|--|
| <p>3 Submit information.<br/>Click on send.</p>   | <p>"Thank you for submitting your information. A representative will follow up with you shortly!" message get displayed.</p>             |
| <p>4 Close the tab instantly right after getting the success message.</p>                                     |  |
| <p>5 Log in in the parent MP as well as child MP as MM and go to the leads page.</p>                          | <p>The lead created in the child MP is editable in the parent MP.<br/>The lead created in the child MP is read-only in the child MP.</p> |
| <p>6 Repeat the steps from 1-3 and close the session instantly right after getting the success message.</p>   |  |
| <p>7 Log in in the parent MP as well as child MP as MM and go to the leads page.</p>                          | <p>The lead created in the child MP is editable in the parent MP.<br/>The lead created in the child MP is read-only in the child MP.</p> |
| <p>8 Repeat the steps from 1-3 and disconnect internet instantly right after getting the success message.</p> |  |
| <p>9 Log in in the parent MP as well as child MP as MM and go to the leads page.</p>                          | <p>The lead created in the child MP is editable in the parent MP.<br/>The lead created in the child MP is read-only in the child MP.</p> |

Pass/Fail criteria

Pass: Users can successfully submit lead information with Leads V2 enabled.  
Fail: Users cannot submit lead information with Leads V2 enabled.

Channels Applicable to

SAGE

Roles

System Admin

Automation Owner

PSMI

Results

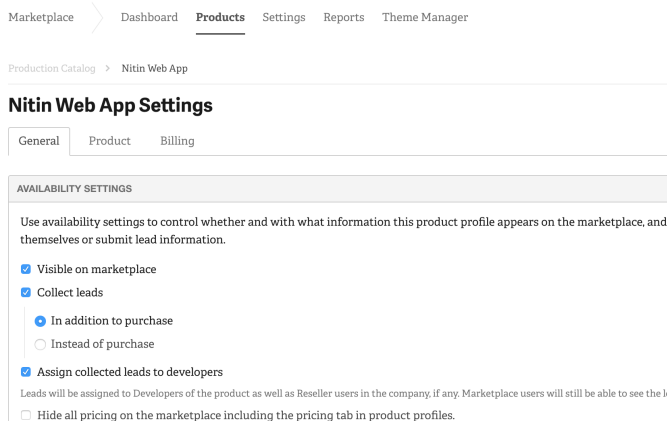
<p><b>Passed</b></p> <p>sebastian.aversa@appdirect.com 11/11/2020 10:52 AM</p>	<p><a href="https://drive.google.com/file/d/1ly2x-qGJORTDyk0Unx76Rc-RyBLFctEy/view?usp=sharing">https://drive.google.com/file/d/1ly2x-qGJORTDyk0Unx76Rc-RyBLFctEy/view?usp=sharing</a></p>
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## T192476712: As Marketplace Manager in the Parent marketplace, i can edit leads

<b>Status</b> Passed	<b>Type</b> Other	<b>Priority</b> 4 - Must Test	<b>Milestone</b> None
<b>References</b> CFR-1263	<b>Test Case Status</b> -Automated-	<b>Automation Type</b> None	

### Preconditions

1. Parent and Child MP relation should exist.
2. Applications are created on Parent MP only and pushed to child MP (apps should not be created on child MP).



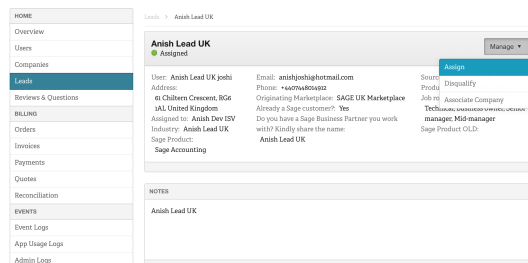
3. Collect leads option should be enabled for application.
4. [Both Parent and Child MPs] Leads V2 Should be enabled on all sage marketplaces. (superuser → Marketplace settings → Leads beta Enabled flag should be true)
5. [Both Parent and Child MPs] Marketplaces will be configured for leads to be assigned to the developer if leads needs to be auto assigned to developer on creation (Lead Management – Developer Can manage lead setting should be enabled).
6. The product syndicated to the child MP is published in the child MP with the custom attribute ROUTE\_LEAD\_TO\_PARENT manually checked (set to true)

Parent MP: Global environment (e.g <https://testsage.appdirect.com/> )

Child MPs: Commerce environments (e.g <https://sagetest-usd.appdirect.com/> <https://sagetest-gbp.appdirect.com/> )

### Steps

Step	Expected Result
1. Submit lead as per C38351328 on child marketplaces.	
2. Login as Marketplace manager on Parent marketplace. Go to Dashboard -> Leads.	Leads list page should get displayed. Leads submitted in step 1 should be visible under "Accepted Leads".
3. Click on the lead.	<ul style="list-style-type: none"> <li>• The lead is open.</li> <li>• The lead should be present under dashboard -&gt; Leads -&gt; Accepted leads.</li> <li>• The lead can be managed with the "Manage" button</li> </ul>
4. Click on Manage > Assign and choose an option	The lead is assigned to a specific company or all companies
5. Click on Manage > Associate Company, search for a company by providing the email address of a user of the company and save	The lead is associated to the company



changes

---

6 Click on Manage > Disqualify and choose an option The lead is disqualified and can't be edited

---

7 Log in as MM in the child marketplace and go to the Leads page. The changes on the lead in the Parent MP are not reflected in the child MP.

Channels Applicable to

SAGE

Roles

Channel Admin

Automation Owner

PSMI

Results

Passed

sebastian.aversa@appdirect.com  
11/11/2020 10:55 AM

[https://drive.google.com/file/d/1KsWIKhYYCF1TD9fUH0cH\\_3ZF\\_DzSQzvj/view?usp=sharing](https://drive.google.com/file/d/1KsWIKhYYCF1TD9fUH0cH_3ZF_DzSQzvj/view?usp=sharing)

Passed	Blocked	Untested	Retest	Failed
100% (3/3)	0% (0/3)	0% (0/3)	0% (0/3)	0% (0/3)

1. Reseller Portal

1.1. Reseller

1.1.1. Leads V2

(in progress via MP-12277)

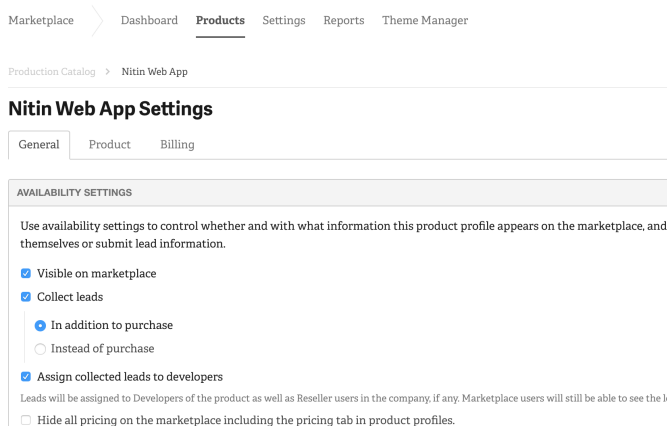
1.1.1.1. Sage

**T192476714: As Reseller and Reseller Manager on child marketplace, i can not see/edit leads**

Status	Type	Priority	Milestone
Passed	Other	4 - Must Test	None
References	Test Case Status	Automation Type	
CFR-1263	-Automated-	None	

Preconditions

1. Parent and Child MP relation should exist.
2. Applications are created on Parent MP only and pushed to child MP (apps should not be created on child MP).



3. Collect leads option should be enabled for application.
4. [Both Parent and Child MPs] Leads V2 Should be enabled on all sage marketplaces. (superuser→Marketplace settings → Leads beta Enabled flag should be true)
5. [Both Parent and Child MPs] Marketplaces will be configured for leads to be assigned to the developer if leads needs to be auto assigned to developer on creation(Lead Management – Developer Can manage lead setting should be enabled).
6. A reseller user linked to the customer company of step 1

Parent MP: Global environment (e.g <https://testsage.appdirect.com/> )

Child MPs: Commerce environments (e.g <https://sagetest-usd.appdirect.com/> [https://sagetest-gbp.appdirect.com](https://sagetest-gbp.appdirect.com/) )

Steps

Step	Expected Result
1. Submit lead as per C38369763 on child marketplaces.	Lead is created
2. Login as Reseller on child marketplace. Go to Dashboard -> Leads.	The lead created in step 1 is not visible for the reseller
3. Login as Reseller Manager on child marketplace. Go to Dashboard -> Leads.	Leads list page should get displayed. Leads submitted in step 1 should be visible under "Pending Leads" and status "submitted".
4. Click on leads. Click on Manage. Try option "Disqualify".	The options "Manage" and "Disqualify" are not present or are disabled. The lead can not be edited

Channels Applicable to

SAGE

Roles

Reseller

Automation Owner

PSMI

Results

<b>Passed</b>	<a href="https://drive.google.com/file/d/1L2bwkWy_ShSnAl6i96MPEYXztr9zYg1S/view?usp=sharing">https://drive.google.com/file/d/1L2bwkWy_ShSnAl6i96MPEYXztr9zYg1S/view?usp=sharing</a>
sebastian.aversa@appdirect.com 11/12/2020 11:02 AM	

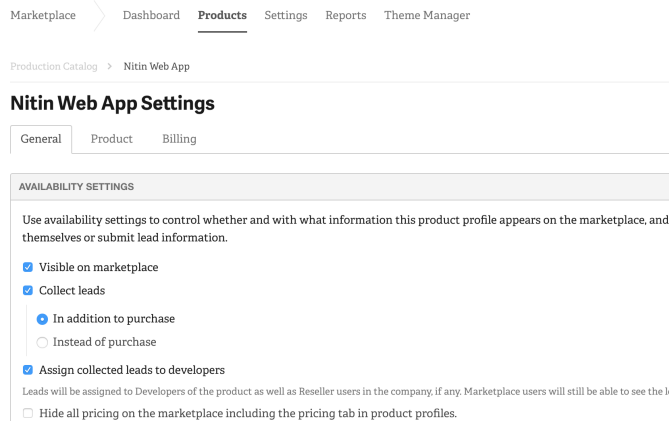
<b>Failed</b>	Lead is not visible for RM in the child MP <a href="https://drive.google.com/file/d/1FD1bz0IDF02IEWiTH2xbdZpvrnKYFr02/view?usp=sharing">https://drive.google.com/file/d/1FD1bz0IDF02IEWiTH2xbdZpvrnKYFr02/view?usp=sharing</a>
sebastian.aversa@appdirect.com 11/11/2020 11:14 AM	

## T192476715: As Reseller on the Parent marketplace, i can edit leads

<b>Status</b> Passed	<b>Type</b> Other	<b>Priority</b> 4 - Must Test	<b>Milestone</b> None
<b>References</b> CFR-1263	<b>Test Case Status</b> Can be automated	<b>Automation Type</b> None	

### Preconditions

1. Parent and Child MP relation should exist.
2. Applications are created on Parent MP only and pushed to child MP (apps should not be created on child MP).



3. Collect leads option should be enabled for application.
4. [Both Parent and Child MPs] Leads V2 Should be enabled on all sage marketplaces. (superuser → Marketplace settings → Leads beta Enabled flag should be true)
5. [Both Parent and Child MPs] Marketplaces will be configured for leads to be assigned to the developer if leads needs to be auto assigned to developer on creation (Lead Management – Developer Can manage lead setting should be enabled).
6. The product syndicated to the child MP is published in the child MP with the custom attribute ROUTE\_LEAD\_TO\_PARENT manually checked (set to true)

Parent MP: Global environment (e.g <https://testsage.appdirect.com/> )

Child MPs: Commerce environments (e.g <https://sagetest-usd.appdirect.com/> <https://sagetest-gbp.appdirect.com/> )

### Steps

Step	Expected Result
1. Submit lead as per C38351328 on a child marketplace.	Lead is created
2. Log in with a Reseller Manager in the parent MP and assign the lead to the reseller company	The lead is assigned to the reseller company
3. Login as Reseller on Parent marketplace. Go to Dashboard -> Leads.	Leads list page should get displayed. Leads assigned in step 2 is visible under Leads page.
4. Click on the lead	Reseller in the Parent MP is able to edit leads created in the Child MP, the following actions are available: <ul style="list-style-type: none"> <li>• Convert to customer</li> <li>• Manage                             <ul style="list-style-type: none"> <li>• Disqualify</li> <li>• Associate company</li> </ul> </li> <li>• Edit details</li> <li>• Edit notes</li> <li>• Edit products</li> </ul>
5. <ul style="list-style-type: none"> <li>• Edit the details like name, etc</li> <li>• Add another product</li> <li>• Save changes</li> </ul>	Changes are saved
6.	

Associate the lead to a customer company

The lead is associated to a customer

7

Log in as MM in the child marketplace and go to the Leads page.

The changes on the lead in the Parent MP are not reflected in the child MP.

Channels Applicable to

SAGE

Roles

Reseller

Automation Owner

PSMI

Results

Passed

sebastian.aversa@appdirect.com  
11/11/2020 11:23 AM

<https://drive.google.com/file/d/11mFHgxDfV9WkCtqDeSYQ9a4der3vs2g3/view?usp=sharing>

## 1.2. Reseller Manager

### 1.2.1. Leads v2

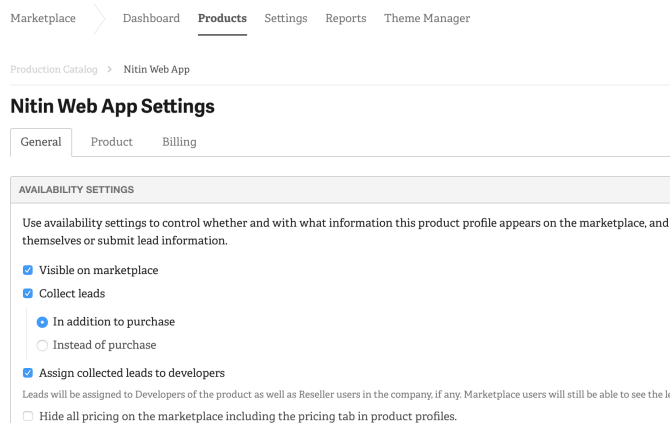
#### 1.2.1.1. Sage

#### T192476716: As Reseller Manager on the Parent marketplace, i can edit leads

<b>Status</b> Passed	<b>Type</b> Other	<b>Priority</b> 4 - Must Test	<b>Milestone</b> None
<b>References</b> CFR-1263	<b>Test Case Status</b> Can be automated	<b>Automation Type</b> None	

#### Preconditions

1. Parent and Child MP relation should exist.
2. Applications are created on Parent MP only and pushed to child MP (apps should not be created on child MP).



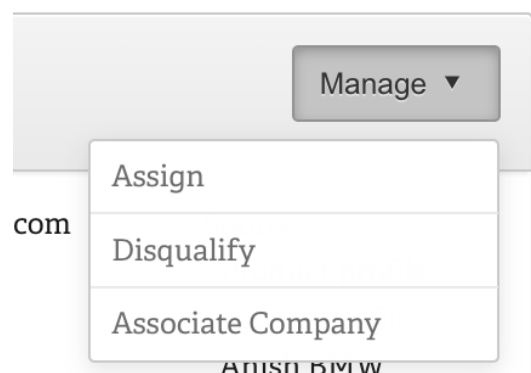
3. Collect leads option should be enabled for application.
4. [Both Parent and Child MPs] Leads V2 Should be enabled on all sage marketplaces. (superuser → Marketplace settings → Leads beta Enabled flag should be true)
5. [Both Parent and Child MPs] Marketplaces will be configured for leads to be assigned to the developer if leads needs to be auto assigned to developer on creation (Lead Management – Developer Can manage lead setting should be enabled).
6. The product syndicated to the child MP is published in the child MP with the custom attribute ROUTE\_LEAD\_TO\_PARENT manually checked (set to true)

Parent MP: Global environment (e.g <https://testsage.appdirect.com/> )

Child MPs: Commerce environments (e.g <https://sagetest-usd.appdirect.com/> [https://sagetest-gbp.appdirect.com](https://sagetest-gbp.appdirect.com/) )

#### Steps

Step	Expected Result
1. Submit lead as per C38351328 on child marketplaces.	Lead is created
2. Login as Reseller Manager on Parent marketplace. Go to Dashboard → Leads.	Leads list page should get displayed. Leads submitted in step 1 should be visible in the Pending Leads table
3. 1. Edit the fields like name, etc and save changes 2. Click on the lead > Manage > Disqualify	1. Changes are saved 2. Assign, disqualify and associate company options are available



## Channels Applicable to

SAGE

## Roles

Reseller Manager

## Automation Owner

PSMI

## Results

**Passed**sebastian.aversa@appdirect.com  
11/11/2020 11:30 AM[https://drive.google.com/file/d/1DwhwMLAWmhZYvw6cQXV\\_PakoS-gDYHGg/view?usp=sharing](https://drive.google.com/file/d/1DwhwMLAWmhZYvw6cQXV_PakoS-gDYHGg/view?usp=sharing)

Passed	Blocked	Untested	Retest	Failed
100% (3/3)	0% (0/3)	0% (0/3)	0% (0/3)	0% (0/3)

1. Customers

1.1. Leads V2

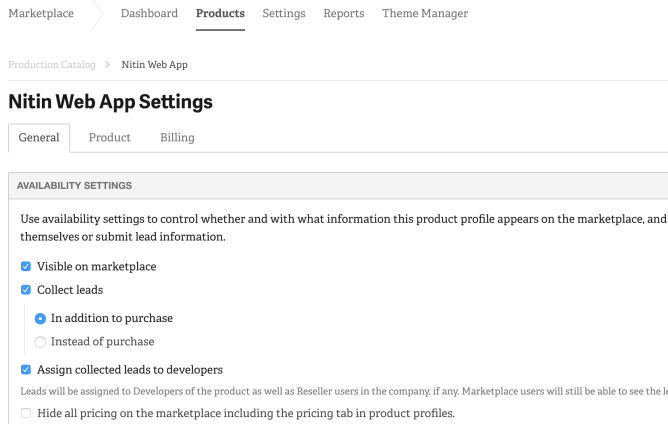
1.1.1. Sage

**T192476717: As ISV company in global ISV portal, I can see referral leads generated for my app in any child marketplace**

Status	Type	Priority	Milestone
Passed	Other	4 - Must Test	None
References	Test Case Status	Automation Type	
CFR-1263	In Progress	None	

Preconditions

1. Parent and Child MP relation should exist.
2. Applications are created on Parent MP only and pushed to child MP (apps should not be created on child MP).



3. Collect leads option should be enabled for application.
4. [Both Parent and Child MPs] Leads V2 Should be enabled on all sage marketplaces. (superuser → Marketplace settings → Leads beta Enabled flag should be true)
5. [Both Parent and Child MPs] Marketplaces will be configured for leads to be assigned to the developer if leads needs to be auto assigned to developer on creation (Lead Management – Developer Can manage lead setting should be enabled).
6. The product syndicated to the child MP is published in the child MP with the custom attribute ROUTE\_LEAD\_TO\_PARENT manually checked (set to true)

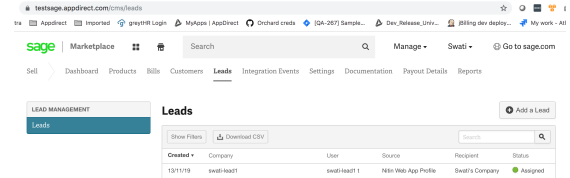
Parent MP: Global environment (e.g <https://testsage.appdirect.com/> )

Child MPs: Commerce environments (e.g <https://sagetest-usd.appdirect.com/> [https://sagetest-gbp.appdirect.com](https://sagetest-gbp.appdirect.com/) )

Steps

Step	Expected Result
1	Submit lead as per C38351328 on child marketplaces.
2	Login as Developer of application selected in step 1 on parent marketplace. Go to 'leads'.

Leads submitted in step 1 should get assigned to this developer.



Pass/Fail criteria

PASS: Developer can see referral leads generated for his app in any child marketplace

FAIL: referral leads generated for his app in any child marketplace are not listed to Developer

Channels Applicable to

SAGE

Roles

Developer

Automation Owner

PSMI

Results

Passed

sebastian.aversa@appdirect.com  
11/12/2020 8:58 AM

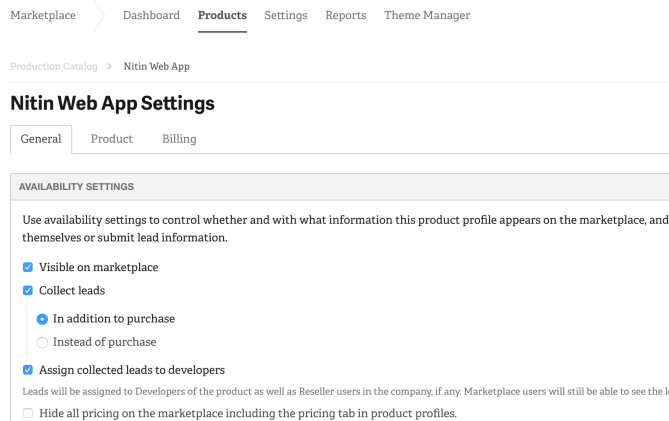
<https://drive.google.com/file/d/1NI3qir0cSv1bx-ERUestTM8CIENFcgEL/view?usp=sharing>

## T192476718: As ISV company in global ISV portal, I can perform action the lead on Global Marketplace

<b>Status</b> Passed	<b>Type</b> Other	<b>Priority</b> 4 - Must Test	<b>Milestone</b> None
<b>References</b> CFR-1263	<b>Test Case Status</b> In Progress	<b>Automation Type</b> None	

### Preconditions

1. Parent and Child MP relation should exist.
2. Applications are created on Parent MP only and pushed to child MP (apps should not be created on child MP).

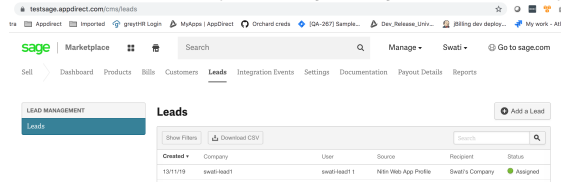


3. Collect leads option should be enabled for application.
4. [Both Parent and Child MPs] Leads V2 Should be enabled on all sage marketplaces. (superuser → Marketplace settings → Leads beta Enabled flag should be true)
5. [Both Parent and Child MPs] Marketplaces will be configured for leads to be assigned to the developer if leads needs to be auto assigned to developer on creation (Lead Management – Developer Can manage lead setting should be enabled).
6. The product syndicated to the child MP is published in the child MP with the custom attribute ROUTE\_LEAD\_TO\_PARENT manually checked (set to true)

Parent MP: Global environment (e.g <https://testsage.appdirect.com/> )

Child MPs: Commerce environments (e.g <https://sagetest-usd.appdirect.com/> <https://sagetest-gbp.appdirect.com/> )

### Steps

Step	Expected Result
1. Submit lead as per C38351328 on child marketplaces.	
2. Login as Developer of application selected in step 1 on parent marketplace. Go to 'leads'.	Leads submitted in step 1 should get assigned to this developer. 
3. Select any lead.	Lead details page should get loaded.
4. Click on edit.	Developer should be able to change Company and User details.
5. Click on Manage. Try options "Disqualify" and "Submit to partner managers"	Developer should be able to perform "Disqualify" and "Submit to partner managers" actions on leads.

### Channels Applicable to

SAGE

### Roles

---

Developer

Automation Owner

PSMI

Results

Passed

sebastian.aversa@appdirect.com  
11/12/2020 9:02 AM

<https://drive.google.com/file/d/1otoneqMWhRLd7B3EL4g-laKP4umaiSaC/view?usp=sharing>

**T192476719: As ISV company in global ISV portal, my actions on the Lead at Global Marketplace will not be reflected on child marketplace lead**

<b>Status</b> Passed	<b>Type</b> Other	<b>Priority</b> 4 - Must Test	<b>Milestone</b> None
<b>References</b> CFR-1263	<b>Test Case Status</b> -Automated-	<b>Automation Type</b> None	

**Preconditions**

1. Parent and Child MP relation should exist.
2. Applications are created on Parent MP only and pushed to child MP (apps should not be created on child MP).

Marketplace > Dashboard > **Products** > Settings > Reports > Theme Manager

Production Catalog > Nitin Web App

**Nitin Web App Settings**

General | Product | Billing

**AVAILABILITY SETTINGS**

Use availability settings to control whether and with what information this product profile appears on the marketplace, and themselves or submit lead information.

- Visible on marketplace
- Collect leads
  - In addition to purchase
  - Instead of purchase
- Assign collected leads to developers
 

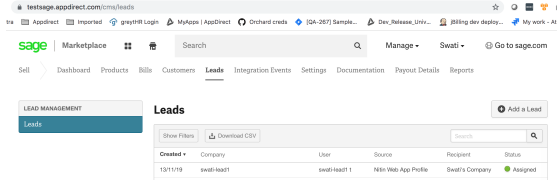
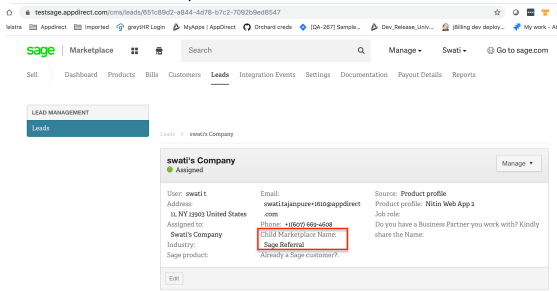
Leads will be assigned to Developers of the product as well as Reseller users in the company, if any. Marketplace users will still be able to see the le
- Hide all pricing on the marketplace including the pricing tab in product profiles.

3. Collect leads option should be enabled for application.
4. [Both Parent and Child MPs] Leads V2 Should be enabled on all sage marketplaces. (superuser → Marketplace settings → Leads beta Enabled flag should be true)
5. [Both Parent and Child MPs] Marketplaces will be configured for leads to be assigned to the developer if leads needs to be auto assigned to developer on creation (Lead Management – Developer Can manage lead setting should be enabled).
6. The product syndicated to the child MP is published in the child MP with the custom attribute ROUTE\_LEAD\_TO\_PARENT manually checked (set to true)

Parent MP: Global environment (e.g <https://testsage.appdirect.com/> )

Child MPs: Commerce environments (e.g <https://sagetest-usd.appdirect.com/> <https://sagetest-gbp.appdirect.com/> )

**Steps**

Step	Expected Result												
1. Submit lead as per C38351328 on child marketplaces.													
2. Login as Developer of application selected in step 1 on parent marketplace. Go to 'leads'.	<p>Leads submitted in step 1 should get assigned to this developer.</p>  <table border="1"> <thead> <tr> <th>Created</th> <th>Company</th> <th>User</th> <th>Source</th> <th>Recipient</th> <th>Status</th> </tr> </thead> <tbody> <tr> <td>13/1/19</td> <td>swati-head1</td> <td>swati-head1</td> <td>Nitin Web App Profile</td> <td>Swati's Company</td> <td>Assigned</td> </tr> </tbody> </table>	Created	Company	User	Source	Recipient	Status	13/1/19	swati-head1	swati-head1	Nitin Web App Profile	Swati's Company	Assigned
Created	Company	User	Source	Recipient	Status								
13/1/19	swati-head1	swati-head1	Nitin Web App Profile	Swati's Company	Assigned								
3. Click on leads. Check "Child Marketplace Name".	<p>Information regarding lead should be listed. "Child Marketplace Name" should be present.</p> 												
4.													

Click on leads.  
Click on Manage.  
Try option "Disqualify".

Lead should be marked as "Disqualified" on developer's lead list page.

5 Login as MM on Parent marketplace.

Lead status in the Parent MP should be changed to "Disqualified"

6 Login as MM on child marketplace

Lead listed in "Pending Leads" should be unaffected by action taken by Developer in step 3.

#### Pass/Fail criteria

PASS: Developers action on lead should not affect lead created on child MP.  
FAIL: Developers action on lead affects lead created on child MP.

#### Channels Applicable to

SAGE

#### Roles

Channel Admin, Developer

#### Automation Owner

PSMI

#### Results

Passed

sebastian.aversa@appdirect.com  
11/12/2020 9:02 AM

<https://drive.google.com/file/d/1otoneqMWhRLd7B3EL4g-laKP4umaiSaC/view?usp=sharing>